

**Finance 360: Principles of Financial Management (Joseph Farizo)**  
**Problem Set 2**

Version: 100

Name: \_\_\_\_\_ Key: Version 100

Due: \_\_\_\_\_ 0

Write your answers in the boxes below each question. On separate paper, neatly show your work for each question. No credit will be awarded if you provide an answer but show no work. When completed, use the Adobe Scan app to take a picture and save as a single PDF file with this as the first page. Save the file as V# where the # is your version number from the top right of this page. Example: "V101.pdf" if you have Version 101. Upload to [josephfarizo.com/assignments.html](http://josephfarizo.com/assignments.html). Correct answers are important, only minimal partial credit is awarded.

	<u>Zion Inc.</u>	
	<u>2022</u>	<u>2021</u>
<b>ASSETS</b>		
Current assets		
Cash and cash equivalents	\$ 376	\$ 537
Accounts receivable	165	165
Inventories	415	402
Total current assets	<u>956</u>	<u>1,104</u>
Fixed Assets		
Gross property and equipment	2,592	2,629
Accumulated Depreciation	<u>(315)</u>	<u>(161)</u>
Net plant and equipment	<u>2,277</u>	<u>2,468</u>
Total Assets	<u>\$ 3,233</u>	<u>\$ 3,572</u>
<b>LIABILITIES AND EQUITY</b>	<u>2022</u>	<u>2021</u>
Current liabilities		
Accounts payable	\$ 340	\$ 310
Notes payable	<u>213</u>	<u>209</u>
Total current liabilities	<u>553</u>	<u>519</u>
Long term debt	<u>355</u>	<u>559</u>
Total liabilities	<u>908</u>	<u>1,078</u>
Owners Equity		
Common stock and paid-in surplus	227	539
Retained earnings	<u>2,098</u>	<u>1,955</u>
Total Equity	<u>2,325</u>	<u>2,494</u>
Total Liabilities and Equity	<u>\$ 3,233</u>	<u>\$ 3,572</u>

	<u>2022</u>
Net sales	\$ 2,364
Cost of goods sold	1,265
Gross Profit	<u>1,099</u>
SG&A	95
Depreciation	154
EBIT	<u>850</u>
Interest expense	125
Earnings before taxes	<u>725</u>
Tax Expense	<u>152</u>
Net Income	<u><u>\$ 573</u></u>

**Question 1** Compute Zion Inc.'s (a) profit margin, (b) total asset turnover, and (c) equity multiplier for 2022. Compute the (d) ROE using those three inputs you computed in (a), (b), and (c).

$$(a) = 0.2423 \quad (b) = 0.7312 \quad (c) = 1.3905 \quad (d) = 0.2463$$

$$NI/S \times S/A \times A/E = ROE$$

**Question 2** Calculate Zion Inc.'s time from when it pays cash for inventory until it collects cash for its sold inventory in 2022. Assume credit sales are 99% of total sales.

$$49.8260$$

$$CCC = (365 / (COGS / AvgInv)) + (365 / (CreditSales / AvgAR)) - (365 / (COGS / AvgAP))$$

**Question 3** Calculate (a) how many times over this firm can cover its interest expense in 2022. Calculate (b) its debt to equity ratio for 2022.

$$(a) = 8.03 \quad (b) = 0.391$$

$$(a) \text{ Cash Cov} = (EBIT + Dep) / IntExp, \quad (b) D/E = Liab/Equity$$

**Question 4** How many times did Zion Inc. sell through its inventory in (a) 2022 and (b) 2021? Assume the COGS in 2021 was \$1283. Does the change from 2021 to 2022 show that the firm is getting (c) better or worse at its ability to move inventory?

$$(a) = 3.048 \quad (b) = 3.192 \quad (c) = \text{worse}$$

$$\text{Inventory TO} = COGS / INV, \text{ higher is better.}$$

**Question 5** Compute Zion Inc.'s (a) PE ratio for 2022, assuming it has 98 shares outstanding, and a price per share of \$146. If this firm's industry competitors have a lower PE ratio, is this firm a (b) better or worse investment on the basis of its PE ratio, assuming all else equal?

24.981 worse

$$PE = \text{Price}/(\text{NI}/\text{SharesOut})$$

**Question 6** Calculate Zion Inc.'s (a) gross profit margins, (b) operating profit margins, and (c) net profit margins for 2022.

(a) = 46.49% (b) = 35.96% (c) = 24.23%

$$GP/\text{Sales}, EBIT/\text{Sales}, NI/\text{Sales}$$

**Question 7** Assuming Zion Inc.'s 2023 sales will be 5% greater than 2022's sales, determine the firm's external financing needed in 2023, assuming a plowback of 25%.

\$-5.688

$$EFN = (A/S)*ds - (L/S)*ds - (MS1 * b)$$

**Question 8** What is the firm's (a) sustainable and (b) internal growth rate for 2022, assuming a plowback of 25%?

(a) = 6.56% (b) = 4.63%

Rate this problem set from 1 to 5, with 1 being "very easy" and 5 being "very difficult." (circle one)

1          2          3          4          5

About how many minutes did you spend on this problem set? (circle one)

<45          45          60          75          >75